Evans, Sandra E

From: Sent: To: Subject: Betty Weiss [nncnnc@erols.com] Wednesday, October 17, 2001 1:35 PM Attn: Docket No. 2001-49 Chief Counsel's Off

Comments on CRA Review



Betty Weiss 1030 15th Street, NW #325 Washington, DC 20005

October 17, 2001

Attn: Docket No. 2001-49 Chief Counsel's Off Office of Thrift Supervision 1700 G Street, NW Washington, DC 20552

Dear Attn: Docket No. 2001-49:

On behalf of the members of the National Neighborhood Coalition (NNC), thank you for the opportunity to provide comments regarding the review

the Community Reinvestment Act (CRA) regulations.

NNC members represent the leading national networks of community and neighborhood-based organizations that provide affordable housing and community development in lower income neighborhoods. CRA has been a

tool for increasing investment in lower-income urban and rural communities, has led to the formation of strong and productive partnerships between nonprofit community development organizations and lenders, and has resulted in greater awareness of the credit needs of distressed neighborhoods. It has stimulated billions of dollars of private

investment in affordable housing and community revitalization that would

not otherwise have been available and has been a boon for residents of poor communities. It is critical that the federal banking regulators take the perspective of America's lower income communities into consideration

during this important review of the need for changes to the Community

Reinvestment Act.

During this review, NNC members urge the regulators to keep in mind that

the overriding need is to make sure that CRA continues to be a strong

for investment in low-income neighborhoods. Regulators should keep the present \$250 million ceiling for small bank streamlined exams and

the weight on the lending test are two ways to ensure CRA's continued effectiveness. The Community Reinvestment Act originated as a lending

targeted to underserved communities with unmet lending needs and this should be a continued priority. Other tests do not need to receive more weight, but could be made more effective, especially through better data

collection.

Subprime and predatory lending issues are of great concern to NNC members.

As the recent HUD-Treasury Department report found, subprime lending is prevalent in low-income communities because there is a lack of prime lenders seeking business there. Making the distinction between subprime and predatory lending is crucial, and predatory loans should not be counted in evaluating a bank's performance in meeting community needs. However, consideration must also be given to whether a subprime loan results in the best possible outcome for the household, or whether a subprime loan was made to a household that would have qualified for a prime loan, had that option been available.

Data collection and maintenance of public files are also essential in order for the public to be able to understand a financial institution's lending patterns and whether community needs are being adequately addressed. Complete data should be made available in a format that is accessible and clear for the general public. It is important that smaller

communities do not get overlooked in this process. The rural part of the

CRA exam does not receive adequate attention and there must be greater emphasis on collecting complete data from institutions serving rural communities and Indian tribes in order to assess how well the needs of these communities are being served. HMDA data should distinguish between

metro and non-metro area lending, with accompanying census data. There is

also a need for specific data regarding manufactured housing and lenders

that fail to provide race data should be penalized.

The question of how CRA is applied to nontraditional banking institutions

is also something that NNC members hope the regulators will consider in this process if CRA is to keep pace with changes in the financial services

industry. There should be an appropriate trigger that determines whether

the Bank's performance should be measured in CRA terms. This trigger should take a bank's share of the market into consideration in areas where

the bank is doing business in order to evaluate performance for these outside the limited assessment area in which they have a physical presence

(headquarters, branches, etc) and reflect the fact that these may be selling bank products through non-traditional ways (via agents, internet).

Where a bank is making loans as well as where it is making deposits should

be considered in determining an assessment area.

Finally, contact with neighborhood representatives is something that should be an important part of the CRA exam process. Better data is crucial, but more out of bank contacts would also contribute valuable qualitative information to the review process. Relationships between a bank and the community it serves are an important part of meeting local needs and neighborhood representatives can provide a valuable perspective

on how well a bank is reaching out to the community to assess local credit

needs and opportunities and working with neighborhood leaders to meet those needs.

We appreciate this opportunity to comment. The Community Reinvestment $\operatorname{\mathsf{Act}}$

has been the lifeblood for low-income communities and it is important that

the regulations implementing the Act keep pace with a changing industry,

without comprising the intent or effectiveness of this vital program. Thank you for your consideration.

Sincerely, Betty Weiss Executive Director National Neighborhood Coalition

(Attachment: List of NNC members)

NNC Members Regular (86)

Abilene Neighborhoods In Progress ACORN AFL-CIO AFL-CIO Housing Investment Trust American Planning Association Atlanta Neighborhood Development Partnership Bazelon Center for Mental Health Law Catholic Charities USA Center for Better Communities Center for Community Change Center for Community Self-Help Center for Public Dialogue Center of International Learning Chicanos Por La Causa Citizens for Action in New Britain (CANB) City of Asheville City of Missoula Coalition for Community Schools Coalition for Nonprofit Housing Development Congress for the New Urbanism Council of Fort Lauderdale Civic Associations Development Training Institute Emerson Park Development Corporation Employment Support Center Enterprise Foundation Fair Haven Housing Initiative Fund for an Open Society Good Jobs First Habitat for Humanity International Housing Assistance Council ICA Group Indianapolis Neighborhood Resource Center Institute for Community Economics International Economic Development Council Jesuit Conference USA, Joseph Corporation Local Initiatives Support Corporation Low Income Housing Fund Lowell Alliance for Families & Neighborhoods Main Street Business Association McAuley Institute Metropolitan Housing Coalition Metropolitan Strategy Group National Alliance to End Homelessness National American Indian Housing Council National Association of Affordable Housing Lenders National Association. of Community Action Agencies National Association of Housing and Redevelopment Officials National Association of Housing Cooperatives National Association of Realtors National Center for Urban Ethnic Affairs National Committee for Responsive Philanthropy

National Community Capital Association National Co-op Business Association , National Congress for Community Economic Development National Council of La Raza National Housing Conference National Housing Trust National Puerto Rican Coalition National Rural Housing Coalition National Trust for Historic Preservation National Urban League NCB Development Corporation Neighborhood Associations of Michigan Neighborhood Funders Group Neighborhood Preservation Center Neighborhood Reinvestment Corporation Neighbors of Antioch NETWORK: A National Catholic Social Justice Lobby North Side Hill Neighborhood Association Northriver Development Corporation Omaha Economic Development Corporation PolicyLink Rockford Area Affordable Housing Coalition Seedco Surface Transportation Policy Project Sustainable Racine TransManagement Unitarian Universalist Affordable Housing Corporation United Church of Christ United Way of America US Catholic Conference Vermont Slauson Economic Development Corporation Volunteers of America, Inc. Working Partnerships USA

Associate (21)

Amalgamated Bank Annie E. Casey Foundation Bank of America Citibank Fannie Mae Corporation Fannie Mae Foundation Federal Home Loan Bank of Atlanta Federal Home Loan Bank of Boston Federal Home Loan Bank of San Francisco Federal Home Loan Bank of Seattle First Union Bank Freddie Mac JP Morgan & Co., Inc. LaSalle Bank FSB Marin Community Foundation Mortgage Insurance Companies of America Office of the Comptroller of the Currency Providian Financial Group State Farm Insurance Co. The Urban Institute Washington Mutual Inc.

Sincerely,

Betty Weiss, NNC Executive Director